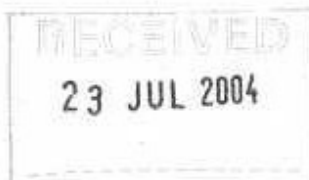


In reply please quote:

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WHANGAREI
DISTRICT COUNCIL

Or ask for:

Mike Batchelor

21 July 2004

Odyssey Energy Limited
P O Box 10276
Te Rapa
HAMILTON

To Whom It May Concern

Odyssey Energy Limited HISLAT® Street Lighting Performance Measurement System

I understand from Roger Loveless that Odyssey Energy Limited (OEL) is exploring ways to further commercialise his companies street lighting performance measurement system now registered under the HISLAT® trade mark.

We engaged OEL to complete a HISLAT® survey of our total inventory after sighting some results presented for a project concerning a lighting upgrade project for the CBD. The results presented in a graphical format for each street are proving extremely useful, as we can readily identify areas of concern for more detailed investigation. Using this data we can also quickly check customer complaints for particular locations from these results.

We have also used the system as part of our strategic planning process, as we now have a method of prioritising upgrade works on a "worst first" basis which can be spread over several years to suit available funding. The summary information has also been used in our 'Balance scorecard' report and will also be used as a benchmark.

The HISLAT® system provides information not previously available at reasonable cost, and we would recommend it both to other roading authorities and to organisations considering supporting its further development by OEL.

Yours faithfully



M. Batchelor
ROAD MAINTENANCE ENGINEER

*Creating the ultimate
living environment*

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